

12 understand Sprint will be providing the testimony in
13 electronic format to the Office of Chief Clerk,
14 correct?

15 MR. SCHIFMAN: That is correct.

16 EXAMINER WOODS: Take Mr. Lube at 3:30.

17 (Whereupon the hearing was in
18 a brief recess.)

19 EXAMINER WOODS: Back on the record.

20

21

22

Lube 00-0312/0313
A
1-5-01 *and*

192

1 J O H N P. L U B E
2 called as a Witness on behalf of Ameritech Illinois,
3 having been first duly sworn, was examined and
4 testified as follows:

5 DIRECT EXAMINATION

6 BY MR. BINNIG:

7 Q. Mr. Lube, could you state your full name

8 and address for the record, please.

9 A. My name is John P. Lube, L-U-B-E. My
10 business address is Three Bell Plaza, Dallas, Texas
11 75202.

12 Q. And I ask you to first turn your
13 attention to what's been marked for identification as
14 Ameritech Illinois Exhibit 6.0 entitled the "Direct
15 Testimony of John P. Lube on Behalf of Ameritech
16 Illinois." Do you have that?

17 A. Yes, I do.

18 Q. And is this your direct testimony in this
19 proceeding?

20 A. Yes, it is.

21 Q. Was it prepared by you or under your
22 supervision and direction?

193

1 A. Yes, it was.

2 Q. Do you have any additions or corrections

3 to make to Ameritech Illinois Exhibit 6.0?

4 A. Yes, I have two changes or corrections,
5 rather, to make.

6 The first is on page 7. On line 19 the
7 word "generally" should be deleted.

8 And then on page 12 there is a question
9 that begins at line 8 that refers to the FCC's review
10 of SBC's proposed ownership arrangement. When this
11 answer was written, the FCC had not yet issued its
12 order in that proceeding. And so what I would like to
13 do is modify this answer as follows. I would like to
14 replace the two words "currently reviewing" with "has
15 reviewed," and where the period is at the end of the
16 sentence now, replace that with a comma. And the rest
17 of the sentence would go on to read "and has
18 authorized such ownership pursuant to its second
19 memorandum opinion and order in CC Docket Number
20 98-141 issued September 8, 2000." Those are all the
21 corrections to my direct.

22 Q. With those corrections to Ameritech

1 Illinois Exhibit 6.0, Mr. Lube, if I were to ask you
2 the questions that appear in that exhibit today, would
3 your answers be the same as reflected in the exhibit?

4 A. Yes, they would.

5 Q. Let's turn to Ameritech Illinois Exhibit
6 6.1 which is entitled the "Rebuttal Testimony of John
7 P. Lube on Behalf of Ameritech Illinois." Is that
8 your rebuttal testimony in this proceeding?

9 A. Yes, it is.

10 Q. Was it prepared by you or under your
11 supervision and direction?

12 A. It was.

13 Q. And do you have any additions or
14 corrections to this exhibit?

15 A. Yes, I do.

16 On page 1, line 13, the words "and
17 Sprint's witness Michael West" should be deleted.

18 And to make that sentence read correctly,
19 on line 12 there would be an "and" in front of
20 "Rhythm's witness" at the end of that line.

21 The next correction is on page 6. There
22 is a Footnote Number 2 down at the bottom and the

195

1 cites to the Line-sharing Order were inadvertently
2 omitted. And so after the words "Line-sharing Order"
3 in that footnote it should read "Paragraphs 17, 25,
4 26, and 70; and Footnote 27."

5 On page 26 there are five places that I
6 will point out on this page where I inadvertently have

7 the word "SWBT" in each of these five places that
8 should read "Ameritech Illinois." That's line 2,
9 twice on line 10, once on line 11, and once on line
10 12.

11 And then the last change in my rebuttal
12 would be on page 30. There is a question at line 6,
13 on line 8 of that question toward the end of the line,

14 the word "in," I-N, should be replaced by the word
15 "by," B-Y.

16 MR. BOWEN: I'm sorry, I lost the page.

17 THE WITNESS: I'm sorry, on page 30.

18 MR. BOWEN: This is your rebuttal?

19 THE WITNESS: Yes, sir, line 8 which is part
20 of the question. So the word "in" becomes the word
21 "by."

22 And the apostrophe in Mr. Riolo's name

196

1 would be deleted and the "S."

2 And then after his name would be (page
3 58), and then the question mark at the end of that.

4 And then line 9 would be deleted.

5 MS. HIGHTMAN: What did you put after his
6 name?

7 THE WITNESS: A parenthesis that says page 58

8 and then the parenthesis close and then a period --
9 oh, not a period, a question mark.

10 And then the line 9 is deleted, and those

11 are all the changes on rebuttal.

12 MR. BINNIG:

13 Q. So the end of that question would read
14 "as suggested by Mr. Riolo (page 58);" is that it?

15 A. Yes, sir, that's correct.

16 Q. With those corrections, Mr. Lube, if I
17 were to ask you the questions in Ameritech Illinois
18 Exhibit 6.1, would your answers be the same as
19 reflected in that exhibit?

20 A. Yes, they would.

21 Q. And is there a schedule attached to
22 Ameritech Illinois Exhibit 6.1, Schedule JPL-1?

197

1 A. Yes, there is.

2 Q. And this was prepared by you or under
3 your supervision?

4 A. It was prepared by me.

5 Q. And does this accurately reflect what it
6 purports to reflect?

7 A. Yes, it does.

8 Q. Let's turn to what's been marked for
9 identification as Ameritech Illinois Exhibit 6.2. It
10 is the surrebuttal testimony of John P. Lube. Is that
11 your surrebuttal testimony in this proceeding?

12 A. Yes, it is.

13 Q. Was it prepared by you or under your
14 supervision or direction?

15 A. It was.

16 Q. Do you have any changes or additions to
17 this exhibit?

18 A. I have just one change. There was a word
19 that was inadvertently omitted. It's at page 5 on line
20 25, after the first word on that line which is
21 "before," the word "additional" should be inserted.
22 And those are the only changes to the surrebuttal.

1 Q. I want to make sure we are not leaving

2 out any exhibit. Is your only exhibit the Schedule
3 JPL-1 to your rebuttal?

4 A. No, there was a JPL-2.

5 Q. And was JPL-2 -- does that accurately
6 reflect what it purports to reflect?

7 A. It's a memo prepared by Alcatel. In my
8 belief it accurately portrays what it means to. But
9 since Alcatel prepared it --

10 Q. It's an accurate copy of what Alcatel
11 prepared?

12 A. Oh, I'm sorry, it is.

13 Q. With the change to your rebuttal
14 testimony and Exhibit 6.-- or surrebuttal testimony,
15 6.2, if I were to ask you the questions that appear in
16 that exhibit, would your answers be the same as are
17 reflected in that exhibit?

18 A. Yes, they would.

19 MR. BINNIG: We would move for the admission
20 of Exhibit 6.0, Ameritech Exhibit 6.0, 6.1 and 6.2 and
21 the attached Schedules JPL-1 and JPL-2 to Exhibit 6.1,
22 and offer the witness for cross examination.

1 EXAMINER WOODS: Objections?

2 MR. HARVEY: No objection.

3 EXAMINER WOODS: Those exhibits will be
4 admitted upon receipt by electronic transfer, and the
5 witness is submitted for cross.

6 MR. BOWEN: Thank you.

7 (Upon receipt, Ameritech
8 Exhibits 6.0, 6.1 with
9 attached Schedules JPL-1 and
10 JPL-2; and 6.2 will be
11 admitted into evidence.)

12 CROSS EXAMINATION

13 BY MR. BOWEN:

14 Q. Good afternoon, Mr. Lube.

15 A. Good afternoon, Mr. Bowen.

16 Q. Okay. I think the best way to do this is
17 to just try to step through all three rounds of your
18 testimony, and I will occasionally try to refer to the

19 same topics in other pieces of testimony, try to do a
20 more integrated job. But, first of all, could you
21 pick up your direct testimony? In looking at page 1,
22 you say that your job right now is to represent

200

1 planning, engineering, and operations before federal
2 and state regulatory bodies; is that correct?

3 A. Yes, that's correct.

4 Q. Am I correct that that's not a, if I can
5 use the term, a line engineering job?

6 A. No, it's not a line engineering job. I
7 have held line engineering jobs with SBC, but this job
8 is considered a staff job.

9 Q. Can you turn to page 3 of your, again, of
10 your direct testimony? On lines 4 and 5 you say that
11 -- well, first of all let me back up. Am I correct
12 that the lion's share of your testimony, of all three
13 of your testimonies, deals with the Project Pronto

14 issue that is the SBC's new preliminary fiber-fed DLC
15 systems?

16 A. That is correct.

17 Q. And do you see your testimony there at 4
18 and 5 where you say that you assert that your
19 testimony demonstrates the Project Pronto does not
20 adversely affect traditional required line sharing; do
21 you see that?

22 A. Yes, I do.

201

1 Q. You see this elsewhere in your testimony;
2 is this some kind of test that you are suggesting the
3 Commission should apply, that is so long as it doesn't
4 hurt other kinds of services, you should be okay?

5 A. I suppose what I am trying to accomplish
6 there is, with that statement, is the FCC established
7 line sharing, defined what line sharing is. And the
8 Project Pronto architecture is not the type of network

9 architecture that the FCC addressed in the
10 Line-sharing Order. That Project Pronto architecture
11 is also a voluntary offering by SBC. Obviously, it
12 did not have to volunteer to build that network. So
13 it's my testimony that that voluntarily deployed
14 architecture and the Broadband Service that uses that
15 architecture do not impair in any way a CLEC's ability

16 to line share in the manner that the FCC defined
17 line-sharing.

18 Q. Am I correct you are not a lawyer?

19 A. I am not a lawyer.

20 Q. You talk a lot about FCC orders in your
21 testimonies; don't you?

22 A. Yes, sir, I do.

202

1 Q. But you don't mean to do that as lawyer,
2 I take it?

3 A. No, what I mean to do when I refer to

4 FCC's orders is, in my current job capacity, I have to
5 be able to understand what FCC orders are referring
6 to, what they are requiring my company's network to
7 do, or other matters such as that. So it is necessary
8 for me to understand the technical aspects of the
9 FCC's orders and help my company implement the
10 requirements that the FCC lays out.

11 Q. Okay. Could you pick up page 4 of your
12 testimony? And we will come back to a couple of areas
13 of questioning repeatedly because you have kind of
14 sprinkled them throughout your testimony. But one of
15 the things that you are saying in your testimony, if I
16 read it correctly, is that you want -- you are
17 suggesting that Project Pronto be available to CLECs
18 as a wholesale Broadband Service and not as a UNE or
19 UNE supplement; is that fair?

20 A. Yes, sir, that's fair.

21 Q. Now, you said a moment ago that SBC's
22 deployment of Pronto is a voluntary offering. This is

1 not a lawyer's opinion; this is based on your own
2 reading of the FCC's orders. Do you understand that
3 the SBC has an obligation to unbundle whatever it
4 deploys, whether it does so voluntarily or not,
5 whether it deploys voluntarily or not? Or do you
6 think the voluntary nature of it somehow excludes SBC
7 from being required to unbundle its network?

8 A. Well, in my non-lawyer opinion about
9 that, I believe that we are required to unbundle parts
10 of the network that are included on the FCC's list of
11 unbundled network elements.

12 Q. There is no notion of voluntariness or
13 not in that list, is there?

14 A. No, the notion of voluntary in your
15 earlier question, though, was how the Pronto
16 deployment affects the ability for a CLEC to line
17 share. And this voluntary architecture that we are
18 deploying, as I said a minute ago, does not affect the
19 CLEC's ability to line share as the FCC defined it.

20 Q. When you say that, you mean line-sharing
21 on a home run copper, a copper from the premises to
22 the central office; is that right?

204

1 A. Well, that and the FCC also spoke to
2 line-sharing on the copper subloop from the remote
3 terminal or nearby the remote terminal location out in
4 the field to the customer's premises.

5 Q. Just so we are clear on terms, you never
6 want to use line-sharing to apply to a service that
7 rides the fiber portion of your network; isn't that
8 right?

9 A. Yes, for several reasons.

10 Q. I know what the FCC orders says. But you
11 never want to use that term to refer to any fiber
12 transport, if you will; isn't that right?

13 A. Yes, for a very specific reason. And the
14 reason is that line-sharing, as the FCC did define it,

15 is a new unbundled network element called the HFPL or
16 high frequency portion of the loop. And the HFPL does
17 not exist on the fiber-fed portion of the DLCC.

18 Q. I assure you we will get to the details.

19 I am just trying to understand as we go through this
20 discussion, when you say traditional line-sharing, you
21 mean line-sharing on copper-only facilities, whether
22 it's a subloop or a whole loop, right?

205

1 A. In keeping with the FCC's order, that's
2 exactly what I mean.

3 Q. Okay, good. Now, on page 4 at lines 9
4 through 11, when you talk about the components that
5 comprise the Pronto architecture, you say they all
6 work in conjunction to provide an end-to-end Broadband
7 Service; do you see that?

8 A. Yes, I do.

9 Q. End-to-end means premises to serving
10 central office; is that right there?

11 A. Yes, technically it means from the OCD
12 port to the NID.

13 EXAMINER WOODS: To the --

14 THE WITNESS: Network Interface Device, the
15 NID at the customer's premises.

16 MR. BOWEN:

17 Q. And the OCD that you are talking about,
18 that's SBC's name for an ATM switch, right?

19 A. It's an ATM switch used for a very
20 specific purpose, yes, Optical Concentration Device.

21 Q. Meaning not hooked up to the ATM cloud,
22 just stand-alone?

206

1 A. Correct, it's not part of a data network.

2 It's --

3 Q. But it could be. You are using the kinds

4 of switches that you could hook up to an ATM cloud,
5 right?

6 A. Yes, sir. That particular box made by
7 that vendor could be a part of somebody's data
8 network.

9 EXAMINER WOODS: You are saying cloud?

10 MR. BOWEN: ATM cloud, yes.

11 EXAMINER WOODS: C-L-O-U-D?

12 MR. BOWEN: C-L-O-U-D.

13 Q. Just for the record, Mr. Lube, when I say

14 ATM cloud, do you understand that to mean a packet of
15 switched networks where packets can be routed any one
16 of a number of ways to a destination, not really
17 mattering which path they take on a particular day?

18 A. Yes, I do understand it that way.

19 Q. As opposed to a circuit switched network
20 where you have to create actual paths for calls to be
21 transported over?

22 A. Yes.

1 Q. So is it fair to say that the ATM cloud
2 or packet of switched clouds is a network of
3 interconnected nodes, if you will, which can transport
4 packets, wherever they come from, wherever they go to?

5 A. Yes.

6 Q. All right. Now, am I right that the ATM
7 switch that SBC has chosen for many of its states is
8 the Lucent CBX500?

9 A. That's correct.

10 Q. That's not the case for Ameritech,
11 though, is it?

12 A. My understanding is that the choice is
13 not the CBX500.

14 Q. It's the CISCO router, right?

15 A. That's my understanding.

16 Q. Do you know the model number?

17 A. I believe it's a 6000 series.

18 Q. A 63 something something, does that sound
19 correct?

20 A. I am really not sure. As a matter of
21 fact, we have not actually approved that

22 manufacturer's product for use in the corporation yet.

208

1 So I think it's still undergoing testing. And so I am
2 not exactly sure what the specific model number is,
3 Mr. Bowen.

4 Q. But you know it's a CISCO and not a
5 Lucent ATM switch?

6 A. As I mentioned a minute ago, yes, I do.

7 Q. Well, if somebody were to study the
8 Project Pronto network from a cost perspective and
9 were to look at the costs of a Lucent CBX500, instead
10 of a CISCO router, those costs wouldn't necessarily be
11 correct as applied to Ameritech's plan; would they?

12 A. Well, I'm not sure what the cost
13 differences are. If there were significant cost
14 differences, I would assume it would be appropriate --
15 you know, my personal opinion would be that it would

16 be appropriate to use the equipment in the cost for
17 Illinois that would actually be deployed in Illinois.

18 Q. In other words, if you want to figure out
19 the cost of Pronto components in Illinois and you
20 wanted to look at the OCD piece of that, you want to
21 look at that CISCO router, right?

22 A. And that's assuming that it achieves the

209

1 status of approved for use within SBC, which I suspect
2 it probably will but --

3 Q. Well, Ameritech doesn't plan to use the
4 Lucent router unless the CISCO fails certification,
5 right?

6 A. That would be my assumption.

7 Q. Okay. Coming back to page 4 of your
8 testimony, would it be okay with you if we thought
9 about -- I want you to put aside line-sharing for a
10 moment because there are some very complicated policy

11 overlays the way you define it. I don't want to
12 quibble with you about that. I want you to just think
13 technically the way the actual bytes or whatever
14 travel from the premises to the central office.
15 Would it be fair to say that you could
16 conceive of an end-to-end broadband UNE going from the
17 premises to the central office, again not getting
18 specific here, riding in part the Project Pronto
19 architecture?

20 MR. BINNIG: Again, we are not asking for any
21 legal conclusions here?

22 MR. BOWEN: Right. It's a technical

210

1 question.

2 MR. BINNIG: Well, UNE is a legal term.
3 That's my only --

4 A. Well, for the technical reasons that I

5 have described in both my direct and rebuttal
6 testimony, I would not agree that an unbundled network
7 element, as we generally know of unbundled network
8 elements, could be provided in that network
9 architecture. And, again, the reasons that I cite in
10 my testimony are that this broadband UNE, I think, as
11 I believe Mr. Bowen characterized it as that, the
12 industry services that traverse through that network
13 architecture do not travel through there in a
14 consistent piece of bandwidth or a piece of the bit
15 stream. There is totally different interface
16 characteristics at both end. At one end it's a copper
17 pair and at the other end it's a very high speed port
18 off of an OCD that happens to contain end user signals
19 from many, many, many different end users.
20 So it's not an end-to-end consistent path
21 or, I'm sorry, rather integral path or
22 interconnection. So for those technical reasons I do

1 not believe it should be an unbundled network element.

2 Q. All right. If I wanted to buy a regular
3 old voice-grade UNE loop from you and have it go over
4 this architecture, I could get there, right?

5 A. As an unbundled ADB loop?

6 Q. Yes.

7 A. Through the POTS side of the system?

8 Q. Yes.

9 A. Yes, sir, that's correct.

10 Q. And if I wanted to buy a stand-alone ADSL
11 loop from the central office to the premises, I could
12 get that over this architecture, too, right?

13 A. You could get that as the end-to-end
14 Broadband Service.

15 Q. Why couldn't I get that as a UNE? I
16 didn't want line-sharing. I just wanted to do ADSL
17 from the premises to the central office.

18 A. As I tried to explain just a minute ago,
19 even for pure data, just the DSL, at the end user's
20 premises it's a two-wire metallic interface. At the
21 central office it's a very high speed OCD port that

22 contains, not only that end user, but potentially

212

1 hundreds of other DSL end users. So it is not a
2 consistent end-to-end type of architecture, unlike the
3 UNE-P loop, which what you have at the end user, both
4 physically and electrically, is the same thing that's
5 delivered to the CLEC in the central office. It's
6 two-wire --

7 Q. So what? What difference does that make?

8 A. Well, from a network perspective, if we
9 say that a UNE is a dedicated part of the network
10 that's used by one CLEC, then I guess I can't see this
11 being the case going through the Project Pronto
12 architecture.

13 Q. What if I want to get an IDSL-capable
14 loop from over the Pronto architecture? As a UNE can
15 I get that?

16 A. My understanding is that IDSL, which is

17 just a non-switched version of ISDN, can be provided
18 over the POTS side of the architecture and that that
19 could be obtained as an unbundled element because,
20 again, at both ends it's a two-wire metallic
21 connection, same speed in, same speed out. That's
22 why -- I'm sorry, that's why in my testimony I refer

213

1 to the fact that the data part of the Project Pronto
2 architecture deals with most varieties of DSL. But
3 IDSL is an exception to that.

4 Q. Well, you have heard the term "time
5 division multiplexing;" have you not?

6 A. Yes, sir.

7 Q. Or TDM?

8 A. Correct.

9 Q. That's how, prior to this most recent
10 Project Pronto upgrade to the Alcatel DLC system,
11 that's how all services were carried across the fiber
12 between the RT and the central office; is that

13 correct? TDM.

14 A. That's correct.

15 Q. And isn't it correct that time division
16 multiplexing creates a variety of dedicated channels,
17 if you will, in some multiple 64K bandwidth?

18 A. Yes. In the digital hierarchy the TDM
19 uses, there are specific bandwidths that are available
20 depending on the type of electronics you put at both
21 ends of the fiber. And although you may not be able
22 to get a 64 kilobyte, what you can get is usually in

214

1 multiples of that.

2 Q. Well, you seem to place a lot of
3 importance on the fact that under some kind of
4 configurations the interfaces are the same at both
5 ends. So I take it that you would find ISDN or IDSL
6 to be okay because at the central office end that's
7 handed off on a copper basis; is that correct?

8 A. Yes, sir. But besides that, ISDN, for

9 example, is available over non-Project Pronto DLCs
10 that have been in plant for years.

11 Q. We don't care about that right now,
12 though.

13 A. But the point being that the TDM that's
14 used to transport ISDN signals, it again derives at
15 the central office in the same type of signal that you
16 started out with at the customer end. So in my
17 description of what I think a transport-type UNE
18 should be, it's an end-to-end consistent path and same
19 characteristics at both ends that can be provided,
20 that can be provided as an unbundled network element.

21 Q. Okay, but using an ISDN as an example, an
22 ISDN loop which I am going to use for IDSL over a

215

1 fiber-fed DLC architecture, Pronto or not, those are
2 both possible, is that correct? Pronto or not?

3 A. That was my point a minute ago, yes, sir.

4 Q. If either one of those goes on fiber,
5 there is not a dedicated physical path between the
6 central office and the premises; is there?

7 A. There is a specific place for each of
8 those ISDN services within that bit stream, unlike
9 ATM.

10 Q. Do you understand my question, Mr. Lube?
11 Is there a dedicated physical path end-to-end between
12 the central office and the premises for that ISDN
13 service?

14 A. No, it's multiplexed on a higher
15 bandwidth signal but in a fixed amount of bandwidth in
16 a fixed location in the bit stream.

17 Q. Wait a minute. You mean that the signal
18 somehow transforms from riding a signal facility to
19 one that rolls together with all other signals and
20 goes onto a fiber?

21 A. That's called multiplexing.

22 Q. But that's okay, right? That doesn't

1 somehow wreck the UNE nature of that one?

2 A. Because it has a consistent -- has a
3 consistent bandwidth and bit stream described path
4 through that architecture that you are describing, and
5 it has the same signal at both ends of that path.. The
6 same type of signal is handed off to the CLEC at both
7 ends.

8 Q. What do you mean by the same type of
9 signal?

10 A. Electrical two-wire, just as a for
11 instance, like an ADB loop, you know, it's a two-wire
12 electrical signal at the customer's premises. It's a
13 two-wire electrical signal at the collocation where it
14 is delivered in the central office.

15 Q. Well, you are not handing off a signal,
16 are you? You are handing off a facility. When you
17 give me a copper loop, it hasn't got anything to do
18 with the signal; that's my job, isn't it? You are
19 handing me a copper pair?

20 A. I am handing you a copper pair with

21 specific interfaces at both ends.

22 Q. You don't do any signaling to me, do you?

217

1 A. That's not what I meant.

2 Q. What did you mean when you said common
3 signaling format then?

4 A. I guess what I said was, it was a
5 consistent type of signal at each end. In other
6 words, meaning just the two-wire analog at one end and
7 the two-wire analog at the other end. Now, what
8 signal you put over that, of course, is your business.

9 Q. All right. Now, let's look at the next Q
10 and A on page 4. You ask yourself or somebody asks
11 you, can you break up the Pronto architecture to what
12 you call a piece part basis; your answer is no; do you
13 see that?

14 A. Yes, sir, that's correct.

15 Q. You are familiar with the term UNE

16 platform or UNE-P; are you not?

17 A. Yes, I am.

18 Q. Do you understand that to mean taking an
19 existing, say, local exchange service, regular dial
20 tone service, not breaking it apart and re-combining
21 it into a UNE loop local switching and local transport
22 but leaving those separate, essentially separate UNES

218

1 in place and calling it a UNE platform and pricing it
2 at UNE rates?

3 A. Yes, that's what I understand it to be.

4 Q. And AT&T or MCI wants to buy something
5 like that, isn't that right?

6 A. They might.

7 Q. Let's try to apply that concept of not
8 breaking apart the pieces to just the loop for a
9 moment, okay. Let's think about using that concept to
10 say, okay, I understand that there are different

11 pieces of fiber-fed loop, that there is a copper piece
12 and there is some DLC equipment and there is a fiber
13 piece and the central office hand off over here,
14 either an OCD or central office terminal for TDM. But
15 I don't really care about all those different pieces.
16 All I want is a connection from here to there, and I
17 want you to -- I want to buy it as pieces and combine
18 it as a platform. Can we have that?

19 A. I guess it's our position that we only
20 offer those pieces that you just described as an
21 end-to-end service. That's the product offering that
22 we have put together and made available to the CLECs.

219

1 We are not offering the piece parts.

2 Q. What if I don't want to buy it as a
3 service; I want to buy it as a UNE. There is no
4 technical difference, right? Again, you are the

5 engineer-type person here. There is no technical
6 difference, right?

7 A. Yes, there is in my mind, the technical
8 difference that I have been describing already about
9 the path through the architecture and the interface
10 specifications that the two ends of this thing that
11 you want to call a UNE --

12 Q. I'm sorry. It was a bad question. I
13 want you to contrast the wholesale Broadband Service
14 with my notion of a UNE platform on the loop itself.
15 That is, I want you to have all the pieces that we
16 talked about, that you talked about in your testimony,

17 that is a distribution cable from the premises to the
18 RT, the use of the NGDLC equipment in the RT, the use
19 of the fiber coming back to the office, and the hand
20 off in the OCD port, that's what you are offering as
21 the Broadband Service, right?

22 A. That's correct.

1 Q. If I want to buy the same pieces, if you
2 will, as a collection of unbroken apart UNEs,
3 technically there is no difference, right?

4 A. Well, yes, there is a very huge
5 difference, actually. In the case of UNE-P where you
6 have a loop, an unbundled loop, and then you also have
7 an unbundled switch port, those can be used
8 individually, one without the other. I mean, if for
9 example a CLEC had its own local switch, that CLEC
10 could obtain from Ameritech an unbundled loop and
11 connect that to its switch. So the fact is in the
12 UNE-P, those are two piece parts that can be used
13 individually, stand-alone. They happen to be obtained
14 under the UNE platform offer as pre-combined simply
15 because they are already working that way today for
16 that end user for POTS.

17 It's different with the end-to-end
18 Broadband Service. The pieces of the Broadband
19 Service -- and I am talking the DSL side of the
20 architecture, not the regular POTS side of the
21 architecture -- but those piece parts cannot be used
22 independently. They have to work together in a highly

1 integrated manner, and it would make no sense for a
2 CLEC to say I would like to buy a UNE piece over here
3 that is going to have to be hooked up to a UNE piece
4 over here that just happens to have to be hooked up to

5 another UNE piece over here. They have to work
6 together in this integrated fashion.

7 So there would be no reason to have them
8 broken into parts, whereas with UNE-P, like I said,
9 there would be a reason to have those broken into
10 parts because they could be used individually.

11 Q. Okay. I want you to take yourself back
12 to when you were a line engineer and you didn't know
13 about all this FCC stuff and you didn't know about
14 UNEs and you didn't know about all the regulatory
15 overlaps. All you knew was the engineering part of
16 the network. Can you take yourself back with me to
17 that point? You are just a regular engineer now for a

18 moment.

19 A. Our regular engineers today understand
20 what UNEs are. Unfortunately, we are all having to
21 live in a UNE world today.

22 Q. So you can't take yourself back to line

222

1 engineering.

2 A. Well, if I really did what you asked, I
3 would still understand or I would do my level best to
4 understand what UNEs are, what our obligations are as
5 a network organization to provide those UNEs. Again,
6 that's pretty much a lot of what my job is.

7 Q. I don't want to talk about you. I want
8 to talk about how you are actually going to put up
9 pieces of the network as an engineer, as a line
10 engineer. Can we do that?

11 A. I will try to do that.

12 Q. I want you to assume putting up pieces of

13 a network, call it Project Pronto, to support the
14 wholesale Broadband Service. You have that in mind
15 because you testified to it, right?

16 A. Yes.

17 Q. Now, I want you to have in mind what you
18 would put up to do what I might call a loop end
19 platform. Nevermind that you can or can't use the
20 pieces separately or not. If I wanted to do a loop
21 UNE platform, wouldn't it be the same architecture?

22 A. Just to make sure I answer you correctly,

223

1 you want me to answer this as though I don't know
2 about UNEs but you call it a UNE loop platform.

3 Q. Right. All I am asking you to assume is
4 that a service versus a UNE platform are regulatory
5 constructions that have nothing to do with the actual
6 engineering of how you provision these facilities.

7 A. I think I know where I was becoming
8 disconnected a second ago. You said a UNE loop

9 platform. Do you mean a UNE platform type of loop?

10 Q. Yeah.

11 A. Because there is a difference.

12 Q. Sorry about that.

13 MR. BINNIG: I will object to the vagueness
14 of the question.

15 EXAMINER WOODS: I think he just said he
16 finally understood it.

17 MR. BINNIG: I'm not sure he does, though. I
18 want to make sure. Mr. Bowen's reference to the loop
19 UNE platform is what he was talking about conceptually
20 of envisioning the UNE platform concept applied to a
21 loop.

22 MR. BOWEN: Yeah. Not a trick question.

224

1 MR. BINNIG: I didn't say it was.

2 A. The way that I would answer you is, if I
3 were trying to build a POTS service, which I think is

4 equivalent to what you are calling the UNE platform --

5 Q. No, I'm not talking about POTS, Mr. Lube.

6 I am talking about DSL service. We are all talking
7 about DSL service.

8 A. Well, you asked about UNE platform,
9 Mr. Bowen, and that's not DSL. That's POTS.

10 Q. As I told you this morning, I am a very
11 patient man, Mr. Lube. I want you to stick to DSL and
12 I want you to engineer with me a Pronto-like project
13 to support what somebody wants to call a service, what
14 somebody else wants to call a UNE platform loop, as we
15 talked about, both carrying DSL services, okay?

16 A. I understand that you now -- I did not
17 understand a minute ago. I understand you now
18 literally do mean a UNE loop platform, not a UNE
19 platform loop, and there is a difference. There is a
20 huge difference there.

21 If you are wanting me as an engineer, a
22 line engineer, to build a platform that provides

1 loops, and you choose to call it a UNE platform, which
2 I am not supposed to know anything about but I do,
3 what that would consist of as the carrier that has the
4 underlying network that provides that UNE loop to you,
5 I could build that lots of different ways. I could
6 build that as copper all the way. I could build it as
7 central -- digital loop carrier between the central
8 office and a remote terminal, and copper the last mile
9 or so to the end user's premises.

10 Each of those two different things I just
11 described or arrangements I just described, would
12 provide a loop platform to you. And it happens to be
13 an unbundled loop that you can get from me for that
14 today.

15 Q. So what one of those options would look
16 and feel like Pronto, right?

17 A. No, sir, not the DSL side of Pronto.

18 Q. And that would be because?

19 A. Well, let me try it this way. Pronto is
20 an --

21 Q. You are an engineer still, right. You
22 are not a regulatory guy.

226

1 A. Pronto from an engineering perspective --

2 Pronto is different from what's out there in the loop
3 plant today because it indeed has a voice path from
4 the RT back to the central office that is distinct
5 from the DSL path from the RT back to the central
6 office. What I described a minute ago for an
7 unbundled loop would be descriptive of the voice side
8 of the Project Pronto platform.

9 What's different about the DSL side of
10 that platform is that you have, from the RT equipment
11 back to the central office, you have an ATM multiplex
12 -- and this is from an engineering point of view --
13 you have an ATM multiplex signal that comes in from

14 the remote terminal site and from the electronic
15 equipment from the terminal office and into the
16 central office and into an optical concentration
17 device which is an ATM switch which routes and
18 aggregates individual end user's DSL services to the
19 specific CLEC that serves those particular end users.

20 And that does not look at all like what
21 would be a loop. The OCD and the fiber
22 interconnection at the central office is an integrated

227

1 equipment relationship that does not exist for a
2 standard unbundled loop that is used for all the other
3 kind of services that aren't DSL that you would like
4 to offer.

5 Q. Let's be specific. You are talking here
6 about a DSL which as of this time is the only ATM
7 encapsulated technology, right? If I could use the
8 term packetized technology, right?

9 A. It's not the only one, but if you mean
10 the only one that the platform accommodates today,
11 that's correct.

12 Q. Yes. And other DSLs like SDSL or HDSL or
13 IDSL are not ATM cell or packetized, right?

14 A. At this point in time, that's correct.

15 Q. They use some multiple of 64K channels,
16 right?

17 A. On this platform SDSL, for example,
18 cannot be handled at all right now.

19 Q. I mean just generally right now other
20 DSLs are not ATM packetized technologies, right?

21 A. I'm sorry, could you please repeat the
22 question?

228

1 Q. Take your current network in Illinois,
2 pre-Pronto. There is a lot of different kinds of DSLs
3 out there, including HDSL which you use yourselves,

4 IDSL and SDSL, right?

5 MR. BINNIG: Well, I will object to the
6 question as being compound.

7 MR. BOWEN: Okay. I will ask the questions
8 one at a time, Your Honor.

9 MR. BINNIG: It doesn't have to be one at a
10 time. But you said which you used yourselves, and
11 that was a separate question from the question about
12 the type of services.

13 MR. BOWEN:

14 Q. Mr. Lube, are there IDSL services
15 deployed on your loop network deployed in Illinois
16 right now by CLECs?

17 A. I assume that there are. I have not
18 personally checked but I would assume that there are.

19 Q. Doesn't Ameritech Illinois use HDSL
20 technologies to deploy T1s right now?

21 A. It uses a TDM version of HDSL, four-wire
22 type of architecture, to provide DS1s; that's correct.

1 Q. And don't CLECs in Illinois deploy SDSL
2 on unbundled loops in Illinois?

3 A. Copper loops?

4 Q. Yes.

5 A. Yes, sir.

6 Q. Aren't all three of those DSL
7 technologies not packetized as they go across the
8 copper?

9 A. I understand what you mean now. As they
10 go across the copper, that is correct, they are not
11 packetized.

12 Q. But ADSL, am I correct, is packetized.
13 ATM cells are the technology that are used to support
14 ADSL service?

15 A. Not across the copper part of the
16 network. That is incorrect. ADSL across copper is
17 actually a digitized analog signal that rides over two
18 copper wires.

19 Q. Let me be more precise. Isn't it true
20 that from RT on the fiber back to the central office
21 the ADSL signal is carried on ATM cells or packets?

22 A. Yes, sir.

1 Q. I take it that there is something about
2 that that makes it somehow different in your mind.
3 Once you turn a signal from a fixed bandwidth into
4 packets, that magically becomes something completely
5 different and, therefore, is no longer a UNE; is that
6 right?

7 A. Well, whether or not it's a UNE relies
8 upon some FCC rules and impair analyses that were done
9 along with the FCC's UNE Remand Order. The difference
10 that I see as an engineer is that there is a
11 difference in the way that the piece parts of that
12 architecture have to interwork with each other, on a
13 one-to-one correspondence basis, to provide that
14 service, that ADSL service, to a CLEC so that the CLEC
15 can in turn provide it to its end user.

16 Q. But from an engineering standpoint there

17 is nothing magic about transforming analog digital
18 signals into ATM packets, is there? It's done all the
19 time?

20 A. Yes, sir, it's done all the time.

21 Q. Isn't SBC doing that itself for its
22 interoffice network on the VTOA Initiative?

231

1 A. I don't know that we are actually doing
2 that live on our network today. I know that we are
3 looking at doing that, yes, sir.

4 Q. Isn't that what Mr. Keown has testified
5 to under oath?

6 A. I just agreed with you. Yes, sir, we are
7 looking at doing that. That's part of Project Pronto,
8 in fact.

9 Q. All right. Does it -- from an
10 engineering standpoint, I take it you will agree, it
11 doesn't really matter as long as all the bytes and

12 packets and cells arrive in the right location, how
13 they got from one end to another? It doesn't matter
14 the path they travel or the technology they travel on;
15 is that right?

16 A. Well, we believe it does matter with
17 respect to whether or not it's a UNE.

18 Q. I am talking about I want you to still be
19 an engineer for awhile. It doesn't matter from an
20 engineering standpoint how you get from Point A to
21 Point B as long as all the cells in the packets arrive
22 correctly, right?

232

1 A. So long as we have all the correct piece
2 parts, the interrelated and interworking piece parts,
3 that are necessary for that to happen, yes, once it
4 gets there, that's great.

5 Q. Okay. All right. Let's talk about the

6 wholesale Broadband Service versus UNE in terms of
7 what that might give Rhythms, okay? Now you can be
8 regulatory guy for awhile.

9 A. Okay.

10 EXAMINER WOODS: Yeah, something I
11 understand.

12 MR. BOWEN:

13 Q. All right. Now, you mean the term
14 service in the regulatory sense, do you not? That is,
15 this is to be distinguished from a UNE?

16 A. Yes. I will point out that the wholesale
17 marketing aspect of this being a service is something
18 that Ms. Chapman can speak to since that is her area
19 of expertise. But, yes, in my engineering mind's eye,
20 yes, that's a regulatory distinction between a service
21 and a UNE.

22 Q. Okay. Am I correct you that also talk

1 about this, I think, in your rebuttal testimony at 5
2 and 14 as well. So just keep in mind, you know, page
3 5 of your direct plus those two because you say
4 several things at several times about this. I know
5 you recall everything you said, so. Isn't it correct
6 that a service, that is as distinguished from a UNE,
7 the offering of that service is controlled by
8 Ameritech?

9 A. That part of it is more of a wholesale
10 marketing question that Ms. Chapman would have to
11 address.

12 Q. I'm sure that's true. But is that your
13 understanding as a regulatory engineering-type person?

14 A. Well, I understand that regulated
15 companies provide services all the time, and I don't
16 know that I would say that they are completely within
17 the control of the company. I guess there is other
18 regulated services or services that regulated carriers
19 provide that are --

20 Q. For example, Rhythms can't make you offer
21 me a service, right?

22 A. I suppose that would be correct. But

1 that's probably a little bit beyond my network
2 responsibilities.

3 Q. Am I correct that services, as you
4 understand it, are not subject to the
5 Telecommunications Act obligation the way UNEs are?

6 A. That's my understanding.

7 Q. For example, is it correct that we have a
8 right to get UNEs under the Act; but we don't have a
9 right to get services?

10 A. I can't speak to that.

11 Q. You said you know all about the UNE
12 orders.

13 MR. BINNIG: If I may object, I will object,
14 not to the legal conclusion which is what it calls for
15 but I think it's vague because there are provisions in
16 the Telecommunications Act that directly address
17 retail services. So we need to be a little bit more

18 precise here.

19 MR. BOWEN:

20 Q. I will ask a different question. That
21 was a pretty rotten question. Am I correct that
22 services are not required to be priced at or on the

235

1 basis of TELRIC?

2 A. That's correct, although SBC has
3 committed to pricing its Broadband Service using
4 TELRIC.

5 Q. But UNEs are required to price on the
6 basis of TELRIC, right?

7 A. That's my understanding.

8 Q. Am I correct that a service can be
9 withdrawn by Ameritech?

10 A. I don't get into that aspect of providing
11 services to customers.

12 Q. You don't know whether or not Ameritech

13 can withdraw services or not?

14 A. Based upon my own personal experience, I
15 guess I know of services that had to have regulatory
16 approval to be withdrawn, but I can't speak to that in
17 this instance.

18 Q. Would that be a Ms. Chapman question?

19 A. I believe it would.

20 Q. Do you know whether or not Ameritech can
21 modify services unilaterally?

22 A. I don't know that we can. I mean, if

236

1 your question is referring to services in general,
2 there is lots of services out there, and I suspect
3 that customers would object if we unilaterally
4 modified how some of those services operate.

5 Q. Well, doesn't Ameritech unilaterally
6 modify services all the time through tariff change
7 filings?

8 A. Well, in the instance you are talking

9 about with tariff change filings, those are subject to
10 suspension unless there is no objection to the
11 changes.

12 Q. But you don't normally negotiate your
13 tariff changes; is that right?

14 A. I don't know. I don't work in the tariff
15 organization.

16 Q. Is that a Ms. Chapman question also?

17 A. I think it would be.

18 Q. Now, you have seen, I take it, since you
19 worked on the regulatory side of the network, you have
20 seen the Accessible Letter or letters that SBC has
21 issued concerning this so-called wholesale Broadband
22 Service; is that right? .

237

1 A. Yes, sir, I have.

2 Q. Isn't there more than one configuration

3 that's described in the Accessible Letter?

4 A. Yes, sir, there is.

5 Q. There is a stand-alone DSL configuration,
6 right?

7 A. I am sorry. I didn't hear your question.

8 MR. BOWEN: Could you re-read the question,
9 please, Ms. Reporter?

10 (Whereupon the requested portion
11 was then read back by the
12 Reporter.)

13 A. Yes, there is.

14 Q. And isn't there something called a
15 line-shared configuration?

16 A. It used to be called a line-shared
17 configuration back when the Accessible Letter was
18 issued in May, I believe May 24. That configuration
19 of the Broadband Service was actually renamed in the
20 September Accessible Letter. It's called "Data with
21 Line-shared Subloop" and that was renamed in order to
22 try to eliminate some of the confusion that I think

1 was generated when it was initially called the
2 Line-shared Service Arrangement. And the point being
3 that the line-sharing that occurs on that service
4 arrangement only happens on the copper subloop portion
5 or component of that service.

6 Q. When you say there was an earlier
7 version, Mr. Lube, I take it that was the version that
8 we marked as an exhibit in the arbitration, that
9 Accessible Letter?

10 A. I have no idea.

11 Q. Let me show you what I think is, that I
12 recall, some earlier version. I have handed the
13 witness a copy of an SBC Ameritech Accessible Letter
14 dated May 24, 2000, Number CLEC AM 00-044. Do you
15 have that?

16 A. Yes.

17 Q. Is this the earlier version that you are
18 referring to that might have the nomenclature
19 line-sharing included in it?

20 A. Yes, I believe that within this document

21 it refers to the line-shared service arrangement. I
22 believe I am using the right terminology they use in

239

1 this letter.

2 MR. BOWEN: Just for the record, Your Honor,
3 I would note that this was marked and admitted as
4 Covad Schlackman Cross Exhibit Number 1 in the
5 arbitration. Can I just ask you to take notice of
6 that or incorporate it by reference in this docket or
7 shall I remark it?

8 EXAMINER WOODS: Better re-mark it.

9 MR. BOWEN: We are going to have to get
10 copies. Can I reserve a number?

11 MS. HIGHTMAN: It will be Rhythms Cross Lube
12 Exhibit 1.

13 MR. BOWEN:

14 Q. Okay. Mr. Lube, what I want to do now is
15 point your attention to an attachment to that. It is